

SENATE THIRD READING
SB 241 (Min)
As Amended September 8, 2023
Majority vote

SUMMARY

Requires the Department of Justice (DOJ) to create a firearm-sales training course and certification that firearm dealers, and their employees must complete annually.

Major Provisions

- 1) Requires the DOJ to develop and implement a training course by February 1, 2026, for firearm dealers and their employees.
- 2) Requires, commencing, July 1, 2026, that firearm dealers and their employees who regularly process the sale, loan, or transfer of a firearm or ammunition, to annually complete the DOJ's firearm-sales training course.
- 3) States that firearm dealers must maintain records of their firearm-sales course certification on their business premise and make such records available for inspection.
- 4) Provides that the firearm-sales training course must include, at minimum, training on the following subjects:
 - a) Applicable state and federal laws governing firearm and ammunition transfers;
 - b) Identifying straw purchasers and fraudulent activity;
 - c) Indicators a person is attempting to illegally purchase a firearm;
 - d) Indicators a person intends to use the firearm for unlawful purposes or self-harm;
 - e) Preventing burglaries or theft of firearms and ammunition;
 - f) Reporting requirements and how to otherwise respond to the above-mentioned circumstances;
 - g) How to teach purchasers firearm safety rules;
 - h) How to accurately complete applicable state and federal forms related to the sale of firearms, firearms accessories, and ammunition; and,
 - i) Other reasonable business practices the DOJ determines suitable to further deter the unlawful use of firearms.
- 5) States that the training course shall include an examination of no less than 20 questions to test the participant's understanding of the material, and provides answering 70% or more of the questions correctly shall result in receiving a one-year certificate of completion.
- 6) States that the supplemental written materials must include, at minimum, the following indicators of firearm trafficking or straw purchasing:

- a) A purchaser buying multiple firearms;
 - b) A purchaser being accompanied by another person;
 - c) A purchaser communicating with others via phone or other means;
 - d) A purchaser being the subject of a crime gun trace;
 - e) A purchaser having purchased another firearm in the preceding 30 days;
 - f) A purchaser indicating the firearm is for another person;
 - g) How to determine the firearm is being legally purchased, including by asking the purchaser questions; and,
 - h) How to report suspected fraud.
- 7) Requires the DOJ to regularly review and update the training materials as needed.
- 8) Authorizes the DOJ to adopt regulations to implement these provisions.

COMMENTS

Gun Store Thefts and Straw Purchases: Thefts from licensed gun retailers have been a persistent problem in California. In 2015, according to data compiled by the ATF and California DOJ, more than 400 guns were reported stolen from gun stores. The following year, the Sacramento area alone saw five gun store thefts in a period of less than three months, during which more than 200 guns were stolen. ("*Gun Stores in Northern California Getting Hit Harder by Thieves.*" NBC Bay Area. 1 November 2016. <<https://www.nbcbayarea.com/news/local/gun-stores-in-northern-california-getting-hit-harder-by-thieves/2010754/#ixzz4aandO02M>> [as of Jun. 16, 2023].) Many of these thefts involved the perpetrators ramming vehicles through storefronts, bypassing any security measures. Between 2012 and 2019, 1,937 guns were reported stolen from federally licensed gun dealers in California, the 7th highest rate of theft for any state during that period. (The Center for American Progress. "*Gun theft in the United States: A state-by-state analysis.*" (hereafter *Center for American Progress*) (Mar. 4, 2020.) <<https://www.americanprogress.org/article/gun-theft-united-states-state-state-analysis/>> [as of Jun. 16, 2023].) However, the rate of gun store thefts seems to have tapered slightly in recent years since peaking in 2016 (690), with 208 reported thefts in 2021. ("*Federal Firearms Licensee Theft/Loss Report.*" Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF). January 1, 2021 – December 31, 2021. <<https://www.atf.gov/resource-center/federal-firearms-licensee-theftloss-report-2021>> [as of Jun. 16, 2023]; *Center for American Progress.*)

Another practice contributing to the illicit gun market is "straw purchasing," the illegal purchase of a firearm by one person for another. Data compiled by Giffords Law Center to Prevent Gun Violence illustrates the problem:

Data from a national survey of firearm licensees suggests that there are more than 30,000 attempted straw purchases each year. A representative survey found that more than two-thirds of dealers experienced at least one attempted straw purchase in the year preceding the survey. Researchers have also found that gun dealers are willing to make gun sales under

conditions that suggest straw purchases. In one investigation, one in five gun sellers were willing to sell guns to people explicitly asking to buy firearms on behalf of someone else. (*Trafficking & Straw Purchasing*. Giffords Law Center. <<https://giffords.org/lawcenter/gun-laws/policy-areas/crime-guns/trafficking-straw-purchasing/#:~:text=Data%20from%20a%20national%20survey,the%20year%20preceding%20the%20survey>> [as of Jun. 16, 2023].)

Existing California law makes it illegal for any corporation, person or dealer to sell, loan or transfer a firearm to anyone they know or have cause to believe is not the actual purchaser or the person actually being loaned the firearm, if they know that the firearm is to be subsequently sold or transferred in violation of various requirements. (Penal Code Section 27515.) Existing law also prohibits a person from acquiring a firearm with the intention of selling, loaning, or transferring it in violation of the requirement that private sales or transfers be conducted through a licensed dealer. (Penal Code Section 27520(b).) While existing law does impose certain requirements on firearm dealers, it does not require firearm dealers to take trainings that would assist them in further securing inventory or determining when a prospective purchaser may intend to break the law.

Although a great deal of guns used in crimes nationwide are stolen from private citizens (approximately 1 million out of 1.4 million crime guns successfully traced were stolen from a private citizen in 2017-2021) this bill would focus on the less frequent, but just as pernicious, thefts and straw purchases from firearm dealers. (ATF. *National Firearms Commerce and Trafficking Assessment (NFCTA): Crime Guns – Volume Two*. (Jan. 11, 2023) <<https://www.atf.gov/firearms/national-firearms-commerce-and-trafficking-assessment-nfcta-crime-guns-volume-two>> [as of Jun. 19, 2023] at Part III p. 1-2, and Part V p. 2.) This bill seeks to curb gun store theft and straw purchasing proactively via mandatory training for licensees and their employees on these practices and how to identify them among potential buyers.

According to the Author

"To aid the state's efforts to end gun violence, this bill will help to reduce the proliferation of guns in communities across California by requiring federally licensed gun dealers to undergo mandatory training to prevent theft, fraud, and illegal purchases. Many other industries require training to reduce harm to the public, and the firearm industry should be no exception. This training would enhance protections against illegal firearm purchases and put in place responsible sales practices to ensure that every legal gun sale is thoroughly scrutinized by the person processing the transaction. Giving firearm dealers the tools to spot theft or fraudulent purchases, dealers can bolster our ability to prevent illegal firearm sales that too often lead to gun violence and other nefarious activities."

Arguments in Support

According to this bill's sponsor, *Brady United Against Gun Violence*, "Gun dealers play the critical role of gatekeepers, including using the Brady Background Check System to confirm the eligibility of potential gun purchasers, and their conduct has a direct bearing on whether guns are diverted to illegal markets through straw sales or theft, or are made available to individuals who would harm themselves or others. Almost all guns enter circulation through the legal market: built by licensed manufacturers and sold by gun dealers. Illegal guns begin as legal firearms, initially sold by dealers and subsequently funneled into an illegal market, often through straw purchases where a person buys a firearm on behalf of another while falsely representing that it is for themselves. Straw purchases, which undermine the background check system, make it more

difficult for law enforcement to trace illegal guns, or guns or bullet casings found at crime scenes. Straw purchases are the most frequent type of trafficking channel identified in investigations carried out by the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF). Shockingly, ATF inspection reports show that dealers that allow straw purchases are allowed to stay in business more often than not.

"Legal firearms also enter the illegal market through thefts from gun dealer premises that are not adequately secured. According to recent data from ATF, approximately 16,900 firearms are reported lost or stolen from gun dealers each year – with many of these firearms later traced to violent crime. Gun theft is on the rise across the country because stolen guns are easy for criminals to sell. As the chief of the ATF's Intelligence Unit noted: '[g]uns are the hottest commodity out there, except for . . . cold, hard cash.' The threat of stolen guns to public safety is substantial. Most stolen guns are recovered in connection with crime in cities near the location from where they were stolen. ATF expressed concerns about persistent theft from licensed dealers in 2018, calling it one of the agency's primary 'external challenges.' Without action to require dealers to implement safe business practices, this trend will continue.

"Despite these substantial risks and the fact that gun dealers can play a critical role in preventing violence in our communities, they are not sufficiently regulated. The ATF considers dealers to be "the first line in maintaining the security and lawful transfer of firearms" but it merely issues guidance on safe business practices that dealers can adopt on a voluntary basis and it provides almost no oversight of those business practices. For example, there are no federal laws or regulations that require gun dealers to train their employees on recognizing signs of illegal activity.

"While most Americans have been touched by gun violence in some way, communities of color are disproportionately impacted by this epidemic. Negligent, irresponsible, and illegal conduct by gun dealers has immense consequences, especially for communities of color that bear the heaviest burden of gun violence. Every year, hundreds of thousands of guns used in crime are recovered and traced by law enforcement. Tens of thousands of guns are also trafficked across state lines, often from states with weak laws to states with much stronger laws. These guns do not just appear on America's streets. Appropriate conduct by gun dealers and their employees is critical to keeping guns out of impacted communities. According to CDC data, 89 percent of gun homicides take place in urban settings, and 78 percent of gun homicide victims are Black or Hispanic.

"The role that gun dealers and their employees can play in preventing gun violence cannot be overstated. This bill simply requires gun dealer training to ensure that dealers are trained on the tools they have to prevent gun trafficking and understand their obligation to engage in responsible business practices. Specifically, this bill will require firearm retailers and their employees to complete regular training created and overseen by the California Department of Justice to prevent illegal sales and enhance their business practices. This is not burdensome and it is common sense. In fact, a similar requirement passed last year in New York. This legislation is critical to curbing dangerous sales, preventing guns from being diverted into the criminal market and reducing the likelihood of straw purchases, theft, burglary, and loss of inventory."

Arguments in Opposition

According to the *California Rifle and Pistol Association*, "The author is quoted as stating in a January 25, 2023, press release, 'We have got to do something to reduce the gun violence in this

country. While this bill will not end gun violence, it will help to reduce it, by requiring gun dealers to undergo training to prevent theft, fraud, and illegal purchases.' This bill as stated will have no demonstrable impact on gun violence as numerous national studies have shown that criminals do not follow the law, and do not purchase firearms legally.

"Federal Firearms License dealers already take extensive training through the National Shooting Sports Foundation (NSSF) which provides annual Firearm Industry Compliance education at SHOT Show and online (<https://www.nssf.org/articles/2022-firearm-industry-compliance-education/>). NSSF also provides straw purchase avoidance training such as 'Strawman: The Customer You Do Not Want – Tactics to Help FFLs Avoid Straw Purchase Sales' which is written by industry experts and former ATF agents. The fact that this is the status quo, demonstrates that the purported significance of this proposed legislation is limited at best.

"The Department of Justice (CADOJ) has repeatedly fallen short of legislative expectations in implementing laws passed by the legislature over several years. The lack of a stakeholder group providing real-world experience to training designed to protect all Californians is demonstrable. of a bill that is not well thought out. CADOJ has numerous current projects they seem to be unable to meet general performance standards to keep Californians safe.

"CRPA will continue to support sound legislation to reduce crime and get criminals off our streets and out of our communities. Our motto for 150 years has been 'Be Safe' and we will support sound legislation that does so. Making a law to advise FFLs to do what they are already doing does not keep firearms out of the hands of criminals and therefore SB 241 will not deliver on that promise. For the foregoing reasons, the California Rifle & Pistol Association strongly opposes SB 241."

FISCAL COMMENTS

According to the Assembly Appropriations Committee, costs (Dealer Record of Sale (DROS) Account, General Fund) to DOJ in the low millions of dollars annually for additional staffing, IT system development, storage, and server configuration. DOJ estimates costs of approximately \$985,000 in fiscal year (FY) 2023-24, \$1.5 million in FY 2024-25, \$1.4 million in FY 2025-26, and \$1.3 million annually thereafter. DOJ reports that it requires delayed implementation of this measure until April 1, 2026, and that a General Fund appropriation may be needed if the DROS Account cannot support these costs.

VOTES

SENATE FLOOR: 31-6-3

YES: Allen, Archuleta, Ashby, Atkins, Becker, Blakespear, Bradford, Caballero, Cortese, Dodd, Durazo, Eggman, Glazer, Gonzalez, Hurtado, Laird, Limón, McGuire, Menjivar, Min, Newman, Padilla, Portantino, Rubio, Skinner, Smallwood-Cuevas, Stern, Umberg, Wahab, Wiener, Wilk

NO: Alvarado-Gil, Dahle, Grove, Jones, Niello, Seyarto

ABS, ABST OR NV: Nguyen, Ochoa Bogh, Roth

ASM PUBLIC SAFETY: 6-0-2

YES: Jones-Sawyer, Bonta, Bryan, Ortega, Santiago, Jackson

ABS, ABST OR NV: Alanis, Lackey

ASM APPROPRIATIONS: 12-3-1

YES: Holden, Bryan, Calderon, Wendy Carrillo, Mike Fong, Hart, Lowenthal, Papan, Pellerin, Soria, Weber, Wilson

NO: Megan Dahle, Dixon, Sanchez

ABS, ABST OR NV: Mathis

ASSEMBLY FLOOR: 60-13-7

YES: Addis, Aguiar-Curry, Alvarez, Arambula, Bains, Bauer-Kahan, Bennett, Berman, Boerner, Bonta, Bryan, Calderon, Juan Carrillo, Wendy Carrillo, Cervantes, Connolly, Mike Fong, Friedman, Gabriel, Garcia, Gipson, Haney, Hart, Holden, Irwin, Jackson, Jones-Sawyer, Kalra, Lee, Low, Lowenthal, Maienschein, McCarty, McKinnor, Muratsuchi, Stephanie Nguyen, Ortega, Pacheco, Papan, Pellerin, Petrie-Norris, Quirk-Silva, Ramos, Rendon, Reyes, Luz Rivas, Blanca Rubio, Santiago, Schiavo, Soria, Ting, Valencia, Villapudua, Ward, Weber, Wicks, Wilson, Wood, Zbur, Robert Rivas

NO: Megan Dahle, Dixon, Flora, Vince Fong, Gallagher, Hoover, Mathis, Jim Patterson, Joe Patterson, Sanchez, Ta, Waldron, Wallis

ABS, ABST OR NV: Alanis, Chen, Davies, Essayli, Grayson, Lackey, Rodriguez

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